

ON REAL ESTATE SECTOR

The government has taken positive steps with the announcement of smart cities, increase in FDI and "Housing for All-2022" that have boosted the sentiments of both buyers and developers. We are optimistic that the upcoming budget will address key administrative, financial and tax reforms that will spur growth in the future.

I have listed below few key points that should be looked into by the government in the Budget.

- **Granting 'industry status' to the real estate sector.**

Getting industry status has been a long pending demand of the real estate sector as developers can avail finances at cheaper rates from financial institutions that will spur economic growth. Currently most industry rules are applicable to the sector, but denial of industry status for funding will only worsen the slowdown in demand because of erosion of capital.

- **Provision for additional interest exemption/tax-saving on housing loans.**

The current tax deduction limit of Rs 2 lakh is not sufficient considering the inflation rates prevailing today. The government should look at increasing the interest deduction limit to Rs 3 lakh for new home buyers. Similarly, tax concessions on house insurance premiums can be introduced to encourage end users to insure their homes.

- **Simplification of taxes: Promote REITs (Real Estate Investment Trusts) and remove roadblocks such as DDT (Dividend Distribution Tax).**

There hasn't been a single REIT listing in India since its inception and we attribute this to the existence of DDT (currently 15%). Removal of DDT (tax levied on the dividend paid to investors) will result in a rush of investment in REITs and this could prove to be decisive for the sector. Additionally, REITs offer the benefits of diversification, safety and easy exit. Simplifying the tax system will provide a major lift to the industry.

- **Additional allocation of funds for infrastructure development**

This will lead to affordable housing. With the government's 'House for All by 2022' initiative under way, it is imperative to allot new land on the outskirts of metropolitan areas in order to promote affordable housing. Incidentally, the government's target to provide 20 million houses over the next six years can be met if the government and the developers join in the hip in creating unique urban townships. Meanwhile, the government must allocate an amount exclusively for developing infrastructure and improving connectivity in the peripheral areas of cities, especially the metros.

ON LOGISTICS SECTOR

The new government has embraced several initiatives that have furthered the growth of the Indian economy and cemented the path for steady developments. With the country at the cusp of gaining recognition as the fastest growing major economy of the world, there are optimistic expectations from the Union Budget 2016. The India Shipping Minister has stated the significance of laying emphasis on the maritime sector to accelerate the booming of the Indian economy. He has lauded this sector as the most economical route for bulk transport. The logistics industry is hopeful to see a decline in the prevailing Indian logistics costs, which is about 13% of the GDP. This will render the necessary thrust to ease the cost of logistics and successfully increase Indian exports by providing cutting edge to our exports in the global market. It will reduce the landed cost of imports thereby giving a further thrust to the economy. While the 'Make in India' campaign is reaching scaling heights, it is the need of the hour to generate more employment opportunities for the Indian youth. Demographic dividend will turn into demographic disaster unless we can provide jobs. The generation of additional job prospects in the manufacturing sector will be catalysed by a boost in the logistics industry. The logistics industry is hopeful of being acknowledged as a distinct industry and receiving infrastructural status as a whole. It is crucial to remove the discrimination between the abatements on the different modes of transport. The Indian tonnage tax regime should also be further streamlined to be in sync with tonnage tax regime prevailing in other parts of the globe. The implementation of GST could also act as a major facilitator for making the logistics sector seamless across the country.



**SURENDRA
HIRANANDANI**

Chairman & Managing Director,
House of Hiranandani



DANIEL CHOPRA

Chairman and Managing
Director, Elektrans Group